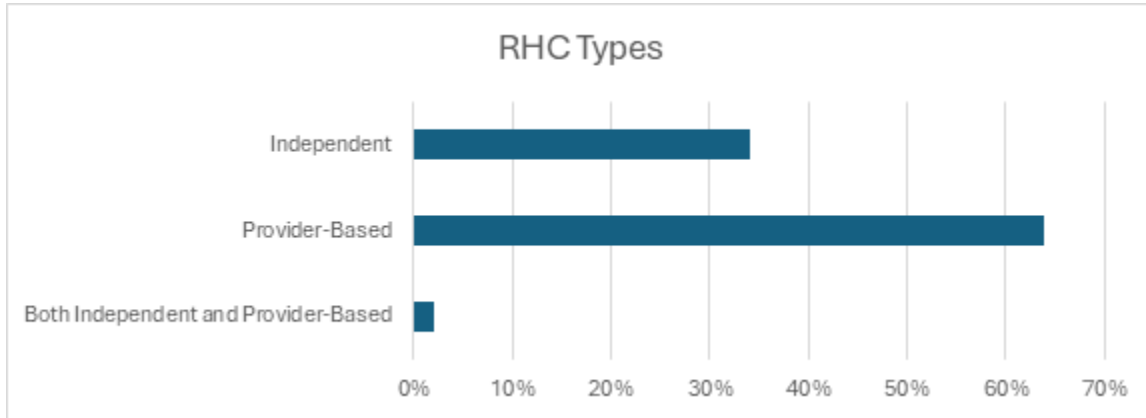


NARHC 2024 Policy Survey Results

290 Responses, Representing 930 RHCs

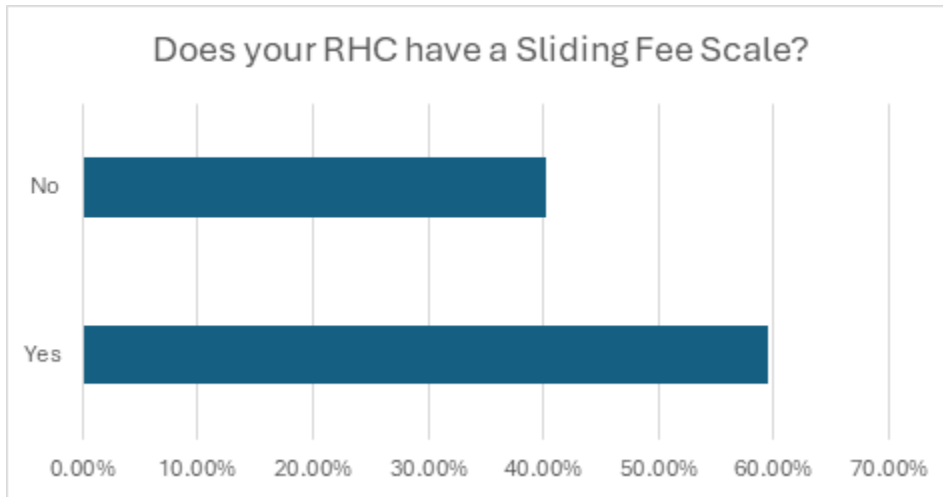
RHC Types

- 99 Independent (34.1%)
- 185 Provider-Based (63.8%)
- 6 have both Independent and Provider-Based (2.0%)



Sliding Fee Scale?

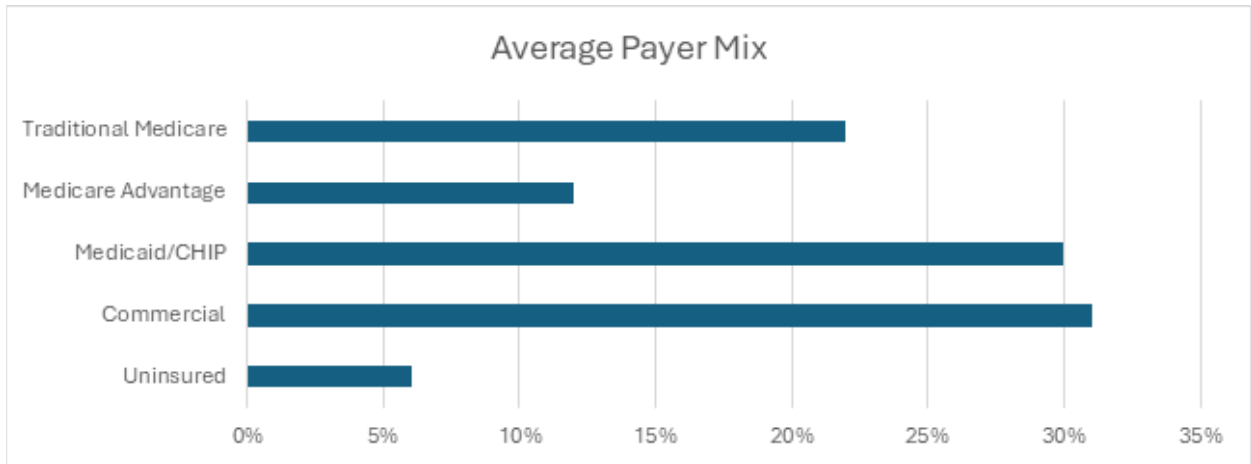
- No: 117 (40.3%)
- Yes: 173 (59.6%)



Average Payer Mix

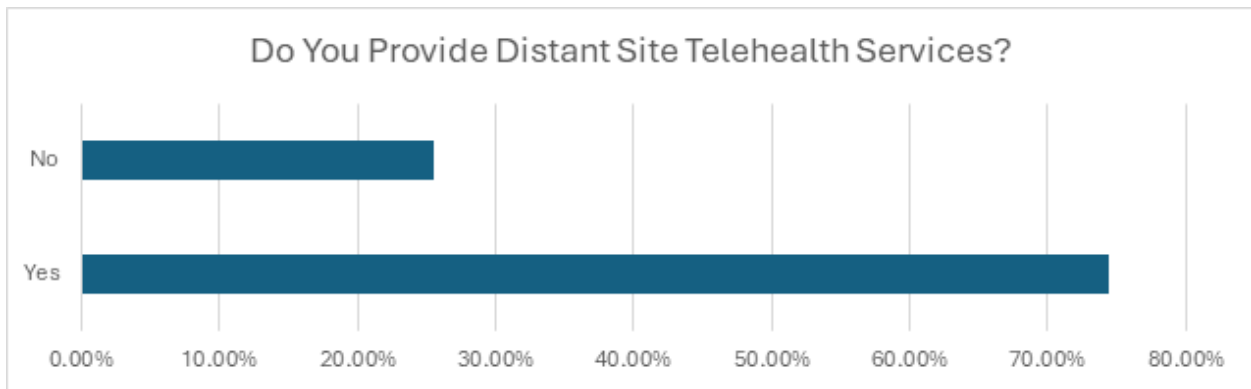
- Averages
 - o Traditional Medicare: 22%
 - o MA: 12%
 - o Medicaid/CHIP: 30%
 - o Commercial: 31%

- Uninsured: 6%

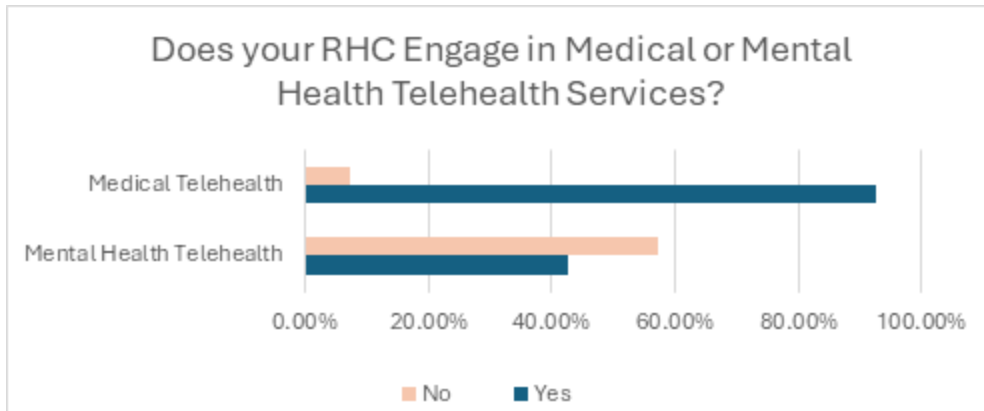


Telehealth & Care Management

- Do you provide distant site telehealth services?
 - No: 25.5%
 - Yes: 74.5%

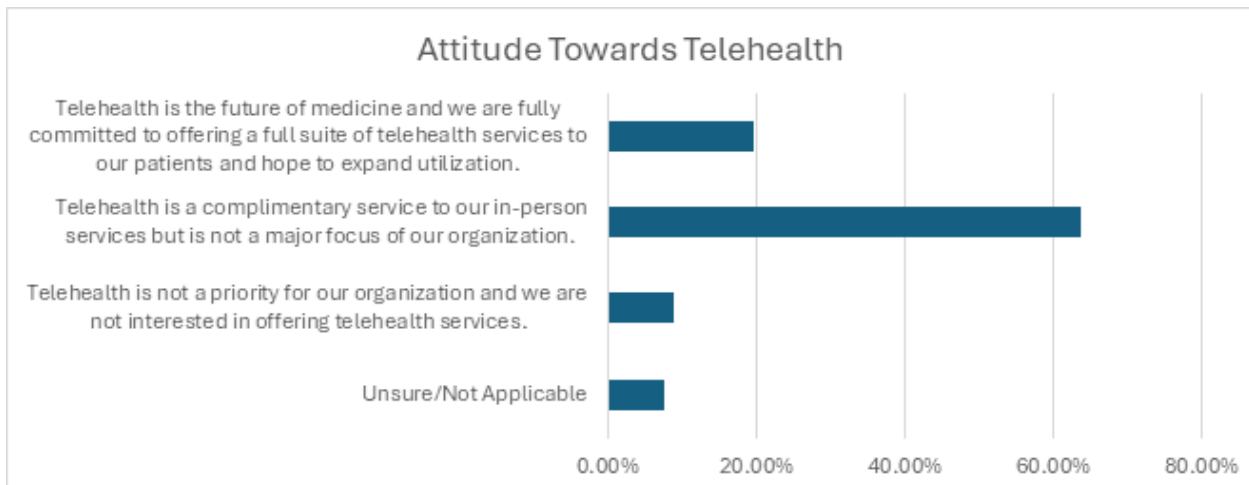


- If yes, what kind of telehealth services do you engage in?
 - Do you engage in mental health telehealth services?
 - No: 57.4%
 - Yes: 42.6%
 - Do you engage in medical telehealth services?
 - No: 7.4%
 - Yes: 92.6%



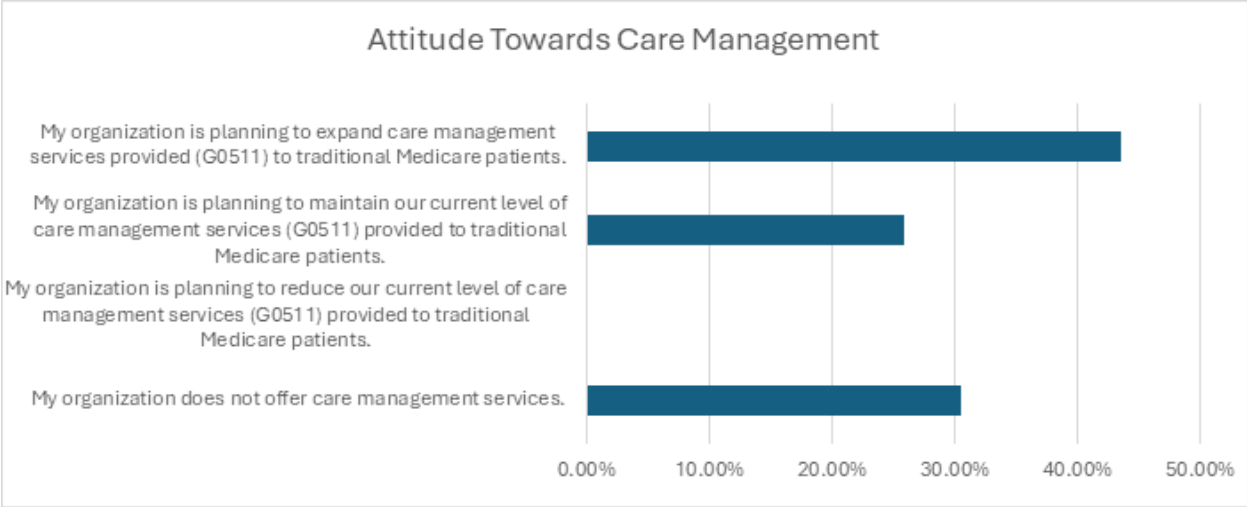
Attitude towards telehealth

- **19.7% of responses** agreed with “Telehealth is the future of medicine and we are fully committed to offering a full suite of telehealth services to our patients and hope to expand utilization.”
- **63.9% of responses** agreed with “Telehealth is a complimentary service to our in-person services but is not a major focus of our organization.”
- **8.8% of responses** agreed with “Telehealth is not a priority for our organization and we are not interested in offering telehealth services.”
- **7.5% of responses** agreed with “Unsure/Not Applicable”



Care Management

- **43.5% of responses** agreed with “My organization is planning to **expand** care management services provided (G0511) to traditional Medicare patients”
- **25.9% of responses** agreed with “My organization is planning to **maintain** our current level of care management services (G0511) provided to traditional Medicare patients”
- **0% of responses** agreed with “My organization is planning to **reduce** our current level of care management services (G0511) provided to traditional Medicare patients”
- **30.6% of responses** agreed with “My organization **does not offer** care management services”



MA Contract Structure

- **35.0% of responses** agreed with “Our Medicare Advantage contracts are structured on a **fee-for-service basis** where we are paid differing amounts based on CPT codes and other billing codes.”
- **46.3% of responses** agreed with “Our Medicare Advantage contracts are structured on an **encounter basis**, similar to our Traditional Medicare and Medicaid payments where we are paid a specific rate per encounter.”
- **15.5% of responses** agreed with “We **do not have Medicare Advantage** contracts.”
- **3.9% of responses** agreed with “Our Medicare Advantage contracts have an **alternative payment structure**.”

MA Contract Structures	Percentage That Agrees
Our Medicare Advantage contracts have an alternative payment structure .	3.90%
We do not have Medicare Advantage contracts.	15.50%

Our Medicare Advantage contracts are structured on an **encounter basis**, similar to our Traditional Medicare and Medicaid payments where we are paid a specific rate per encounter.

46.30%

Our Medicare Advantage contracts are structured on a **fee-for-service basis** where we are paid differing amounts based on CPT codes and other billing codes.

35.00%

MA Reimbursement Rates

- **3.4% of responses** agreed with “**significantly more (20% +)** than our traditional Medicare reimbursement.”
- **9.1% of responses** agreed with “**slightly more (5-20%)** more than our traditional Medicare reimbursement.”
- **31.1% of responses** agreed with “**roughly the same (+/- 5%)** as our traditional Medicare reimbursement.”
- **18.4% of responses** agreed with “**slightly less (5-20%)** than our traditional Medicare reimbursement.”
- **29.5% of responses** agreed with “**significantly less (20% +)** than our traditional Medicare reimbursement.”

Our MA plans reimburse...

Percentage That Agrees

significantly less (20% +) than our traditional Medicare reimbursement.

29.50%

slightly less (5-20%) than our traditional Medicare reimbursement.	18.40%
roughly the same (+/- 5%) as our traditional Medicare reimbursement.	31.10%
slightly more (5-20%) more than our traditional Medicare reimbursement.	9.10%
significantly more (20% +) than our traditional Medicare reimbursement.	3.40%