



## CONSULTANTS & VENDORS

We are excited to share with you the exceptional services provided by our esteemed RHC Consultants. These professionals are highly skilled and knowledgeable in a variety of fields, and we encourage you to explore the diverse range of expertise they possess. Whether you need assistance with finance, marketing, operations, or any other aspect of your business, our consultants are here to support you in achieving your goals.

**\*IMPORTANT NOTE:** This list below is not exhaustive of all the services offered. Please reach out to each consultant to see what services they can offer you and your clinic.

Compliance	Financials	Management Services
Annual Evals	Billing Services	Clinic Management
CHOW	Capital & Facility Planning	EHR Solutions & Software
Clinic Accreditation	CPA Services	Financial Management
Emergency Preparedness	Cost Reporting	Operations Management
HIPAA Compliance	Financial Advisory, Mergers & Acquisitions	Practice Management
HITRUT CSF Assessment	Feasibility Studies	Revenue Cycle Management
Mock Surveys	Performance Evaluations	
Policy & Procedure Manual Development	Reimbursement	
	Revenue Cycle Management	
	RHC Billing & Training	
	Stock Transfers	
	TennCare Quarterly Reporting	

Specialty Services	Start-Up Services
Analytics	Credentialing/Provider Enrollment
Annual Wellness Visit (AWV)	HPSA Designation
Behavioral Health Integration	Provider Enrollment with CMS
Chronic Care Management (CCM)	RHC Certification
Patient-Centered Medical Home (PCMH)	RHC Startup Consultation
Preventative Health Services	
Transitional Care Management (TCM)	



Blue & Co. is a top 60 accounting and consulting firm with over 45 years of experience working with healthcare organizations as business advisors, in addition to providing consulting, cost reporting and reimbursement services. We understand the administrative, organizational, and financial needs of healthcare organizations, like RHCs, and we work towards optimizing healthcare organizations so they can focus on improving the lives of their patients.

- |  |   |  |
|--|---|--|
| <input checked="" type="checkbox"/> Annual Evaluations     | <input checked="" type="checkbox"/> CPA Services                                | <input checked="" type="checkbox"/> Revenue Cycle Management     |
| <input checked="" type="checkbox"/> CHOW                   | <input checked="" type="checkbox"/> Cost Reporting                              | <input checked="" type="checkbox"/> RHC Billing and Training     |
| <input checked="" type="checkbox"/> Emergency Preparedness | <input checked="" type="checkbox"/> Financial Advisory, Mergers, & Acquisitions | <input checked="" type="checkbox"/> Clinic Management            |
| <input checked="" type="checkbox"/> Mock Surveys           | <input checked="" type="checkbox"/> Reimbursement                               | <input checked="" type="checkbox"/> Financial Management         |
| <input checked="" type="checkbox"/> Operations Management  | <input checked="" type="checkbox"/> Revenue Cycle Management                    | <input checked="" type="checkbox"/> RHC Certification            |
| <input checked="" type="checkbox"/> Practice Management    | <input checked="" type="checkbox"/> Annual Wellness Visit (AWV)                 | <input checked="" type="checkbox"/> RHC Startup Consultation     |
|  |   | <input checked="" type="checkbox"/> Provider Enrollment with CMS |

# HBS

Healthcare Business Specialists

Healthcare Business Specialists (HBS) is a Chattanooga, Tennessee-based consulting firm that specializes in rural health clinic reimbursement and prepares rural health clinic cost reports, program evaluations, provider enrollment, and RHC startups. Mark Lynn, CPA (Inactive), CRHCP, CCRS started Healthcare Business Specialists to serve underserved, rural areas which lacked resources to address a rapidly changing and ever-complex healthcare system.

- |   |   |  |
|---|---|--|
| <input checked="" type="checkbox"/> Annual Evaluations      | <input checked="" type="checkbox"/> Mock Surveys                          | <input checked="" type="checkbox"/> RHC Certification            |
| <input checked="" type="checkbox"/> Clinic Accreditation    | <input checked="" type="checkbox"/> Policy & Procedure Manual Development | <input checked="" type="checkbox"/> RHC Startup Consultation     |
| <input checked="" type="checkbox"/> Cost Reporting Services | <input checked="" type="checkbox"/> Provider Enrollment with CMS          | <input checked="" type="checkbox"/> Stock Transfers              |
| <input checked="" type="checkbox"/> Emergency Preparedness  | <input checked="" type="checkbox"/> Reimbursement                         | <input checked="" type="checkbox"/> TennCare Quarterly Reporting |

# h s a

health services associates

Health Services Associates Inc. (HSA) is a practice management consulting firm that promotes access to health care across the country. Since 1980, our professional consultant team has specialized in helping rural health clinics operate at optimum efficiency while maximizing revenue.

- |   |  |  |
|---|--|--|
| <input checked="" type="checkbox"/> Annual Evaluations                | <input checked="" type="checkbox"/> Emergency Preparedness         | <input checked="" type="checkbox"/> Reimbursement                |
| <input checked="" type="checkbox"/> Billing Services                  | <input checked="" type="checkbox"/> Feasibility Studies            | <input checked="" type="checkbox"/> RHC Billing & Training       |
| <input checked="" type="checkbox"/> Change of Ownership               | <input checked="" type="checkbox"/> HPSA Designation               | <input checked="" type="checkbox"/> RHC Certification            |
| <input checked="" type="checkbox"/> Clinic Management                 | <input checked="" type="checkbox"/> Mock Surveys                   | <input checked="" type="checkbox"/> RHC Startup Consultation     |
| <input checked="" type="checkbox"/> Cost Reporting Services           | <input checked="" type="checkbox"/> Policy & Procedure Development | <input checked="" type="checkbox"/> Stock Transfers              |
| <input checked="" type="checkbox"/> Credentialing/Provider Enrollment | <input checked="" type="checkbox"/> Practice Management            | <input checked="" type="checkbox"/> TennCare Quarterly Reporting |
| <input checked="" type="checkbox"/> EHR Solutions & Software          | <input checked="" type="checkbox"/> Provider Enrollment with CMS   |  |



Protecting under served, understaffed and under attack health systems with managed detection and response for endpoints, email, and employees. With over 14.1M individual health records breached this year through February 2024, you may need a second (or third) pair of eyes.

- Cybersecurity



InQuiseek, LLC is a firm dedicated to helping organizations, and the people who work within them, adapt to the ever-changing markets, regulations, workforce, and culture. Businesses and Healthcare providers must realize that times are changing and changing quickly.

- Annual Evaluations
- Change of Ownership
- Clinic Accreditation
- Compliance Education
- Credentialing/Provider Enrollment
- Feasibility Studies
- Financial Performance Evaluations
- HIPAA Compliance
- HPSA Designation
- Mock Surveys
- Policy & Procedure Manual Development
- Practice Management
- Reimbursement
- Revenue Cycle Management
- RHC Billing & Training
- RHC Certification
- RHC Startup Consultation



KangarooHealth delivers plug-and-play, complete solutions for remote monitoring and chronic condition management. Improve care and boost provider revenue, without additional burden on staff.

- Chronic Care Management
- Revenue Cycle Management



Midwest Health Care, Inc. delivers vital services to our clients, including fast and accurate medical billing, credentialing, enrollment, and rural health clinic consulting. We work tirelessly to help our clients grow so they can continue to provide their communities better patient outcomes.

- Annual Evaluations
- Billing Services
- CCM
- Change of Ownership
- Clinic Accreditation
- Cost Reporting Services
- Credentialing/Provider Enrollment
- Mental Health Services
- Mock Surveys
- Operations Management Patient-Centered Medical Home
- Policy & Procedure Manual Development
- Preventative Health Services
- RHC Billing & Training
- RHC Certification
- RHC Startup Consultation



North American Healthcare Management Services provides all levels of assistance to Rural Health Clinics and Federally Qualified Health Centers across the country. We have over 15 years of experience assisting clinics with all areas of the RHC program. Our clients rely on our expertise in providing rural health clinic services, which keep their practices running smoothly and their patients and staff satisfied.

- Accountable Care
- Annual Evaluations
- Billing Services
- Change of Ownership
- Clinic Accreditation
- Cost Reporting Services
- Credentialing/Provider Enrollment
- EHR Solutions & Software
- HPSA Designation
- Mock Surveys
- Policy & Procedure Manual Development
- Revenue Cycle Management
- RHC Billing & Training
- RHC Certification
- Value-Based Care



On The Money LLC can help you and your practice process electronic claims, paper claims, clear up old AR, insurance verification, provider credentialing, compliance and many other areas based on your needs.

- Billing Services
- Credentialing/Provider Enrollment
- Revenue Cycle Managements



Preventive care is good for patients. Prevoince makes it good for practitioners and practices too. Our platform empowers providers, practices, and other healthcare organizations to easily provide and efficiently bill for preventive services, remote patient monitoring, and chronic care management while remaining compliant with current regulations.

- Annual Wellness Visit
- Chronic Care Management
- Preventative Health Services
- Remote Patient Monitoring



QUAD A is committed to elevating healthcare in rural areas through accreditation, empowerment, and compliance with CMS regulations. Staying informed about specific laws and regulations for Rural Health Clinics (RHCs) is crucial for RHCs to uphold the highest standards of care. When you choose QUAD A, you gain access to clear, simple solutions that enhance both health outcomes and business success.

- Clinic Accreditation

The Compliance Team is a woman-owned and operated accreditation organization. Not just any woman, but a nurse who strongly believes in simplification. Now, one automatically thinks that simplification means easy; however, in this case, it's about plain language embedded in comprehensive quality standards that simplify the understanding of the program requirements. Our Rural Health Clinic and Patient-Centered Medical Home programs are designed to guide you through the process of becoming accredited, which leads to being labeled as EXEMPLARY through National Recognition.

- Clinic Accreditation
- Patient-Centered Medical Home



Industry expertise enhancing results for Rural Health Clinics for over 82 years. With over 2,300 associates and 50 offices throughout the United States, Wipfli ranks among the top 20 accounting and business consulting firms in the nation. Our healthcare industry practice serves the financial, operational, and compliance needs of hospitals, skilled nursing facilities, senior housing, long-term care facilities, clinics, medical practices, and other healthcare organizations.

- Annual Evaluations
- Billing Services
- Capital & Facility Planning
- Change of Ownership
- Clinic Accreditation
- Cost Reporting Services
- CPA Services
- Credentialing/Provider Enrollment
- Cybersecurity
- EHR Solutions & Software
- Financial Advisory, Mergers, & Acquisitions
- Financial Feasibility Studies
- Financial Management
- HIPAA Compliance
- HITRUT CSF Assessment
- HPSA Designation
- Managed Digital Services
- Mock Surveys
- Operations Management
- P & P Manual Development
- Provider Enrollment with CMS
- Reimbursement
- Revenue Cycle Management
- RHC Billing & Training
- RHC Certification
- RHC Startup Consultation
- Technology Solutions